

**Edith H. Falk**

Edith Falk's career spans more than 35 years in institutional advancement. In addition to new business and staff development at Campbell & Company, she is actively engaged in designing and providing strategic fundraising and marketing counsel to a broad spectrum of organizations in the arts, education, healthcare and conservation, as well as to multi-unit, complex institutions.

Ms. Falk has served as president of the Association of Fundraising Professionals (AFP) Chicago Chapter board, member of the National Board and dean for two years of the Executive Leadership Institute. She is a past recipient of the AFP Chicago Chapter's President's Award for outstanding leadership and service to the chapter, and of the chapter's Benjamin Franklin Award for career achievements.

Ms. Falk is Vice Chair of the American Councils for International Education, which promotes education and research through international exchange. She is a member of the Campaign Cabinet for the United Way of Metropolitan Chicago, an active committee member and former Board member of Donors Forum, a Chicago-based organization dedicated to strengthening philanthropy and the nonprofit community in Illinois and past Chair of the Giving USA Foundation, the publisher of the annual Giving USA report on philanthropy.

Ms. Falk is a member of The Chicago Network, an organization of women in the Chicago region who have achieved distinction in business, the arts, the professions, government and academia. She earned her B.A. degree at Oberlin College in Ohio and her M.B.A. degree at Northwestern University, Kellogg School of Management, both with honors. She is a frequent presenter on trends in philanthropy and fundraising practices.